## 4Q 2022 EARNINGS SUPPLEMENT

February 24, 2023



# CAUTIONARY STATEMENT

#### FORWARD LOOKING STATEMENTS

This presentation includes "forward looking statements" relating to the announced transactions and future operations of the Company, which can be identified by the use of words such as "will," "expect," "poise," "believe," "plans," "strategy," "prospects," "estimate," "project", "seek," "target," "anticipate," "intend," "future," "likely," "may," "should," "could," and other words of similar meaning in connection with a discussion of future operating or financial performance or events. Forward-looking statements also may be included in other publicly available documents issued by the Company and in oral statements made by our officers and representatives from time to time. These statements are based on assumptions currently believed to be valid but involve significant risks and uncertainties, many of which are beyond our control, which could cause our actual results to differ from those expressed in the forward looking statements. Such risks and uncertainties include, among others, the ability to implement the anticipated business plans following closing and achieve anticipated benefits and savings; and future and estimated revenues, earnings, cash flow, charges, cost savings and expenditures. Additional risks and uncertainties that could cause our actual results to differ from those expressed in the forward looking statements are identified in our reports filed with the SEC, including our Quarterly Reports on Form 10-Q, our Annual Reports on Form 10-K, and our Current Reports on Form 8-K. The forward looking statements included in this presentation are made only as of the date of this presentation, and the Company does not undertake any obligation to update the forward looking statements to reflect subsequent events or circumstances.

#### **NON-GAAP FINANCIAL MEASURES**

Management believes that the Non-GAAP financial measures (i.e. financial measures that are not computed in accordance with Generally Accepted Accounting Principles) used in this presentation or in other disclosures provide important perspectives into the Company's ongoing business performance. The Company does not intend for the information to be considered in isolation or as a substitute for the related GAAP measures. Other companies may define the measures differently. Reconciliations from GAAP measures to the Non-GAAP measures are presented at the end of the presentation.



## A FOCUS ON STRATEGIC INITIATIVES TO REDUCE VARIATION IN PERFORMANCE:

- Acquisition of Parker-Hannifin Aircraft Wheel & Brake to grow our engineered products portfolio
- Consolidation of precision products facilities
- Discontinuation of K-MAX and K-MAX TITAN programs
- Right size the total cost structure of the organization

## FUTURE PERFORMANCE INDICATORS:

- Backlog of > \$720 M with organic backlog increasing ~60% in Engineered Products year-over-year
- Robust sales and order activity in medical, industrial, and commercial, business and general aviation markets
- Lower JPF sales and margins year-over-year
- U.S. Marine Corps Medium Unmanned Logistics Systems Air (MULS-A) program award for KARGO UAS

\$688 M	26.0%*	Net loss	\$46.2 M		
NET SALES	GROSS MARGIN	Adjusted EBITDA	\$80.2 M		
		Adjusted EBITDA margin	11.7%		
\$21.0 M	\$(2.7) M	Diluted EPS	\$(1.65)		
CASH FLOW FROM OPERATING ACTIVITIES	FREE CASH FLOW	Adjusted diluted EPS	\$1.12		

\*Includes \$44.5 million inventory write-down on K-MAX program.

ENGINEERED PRODUCTS

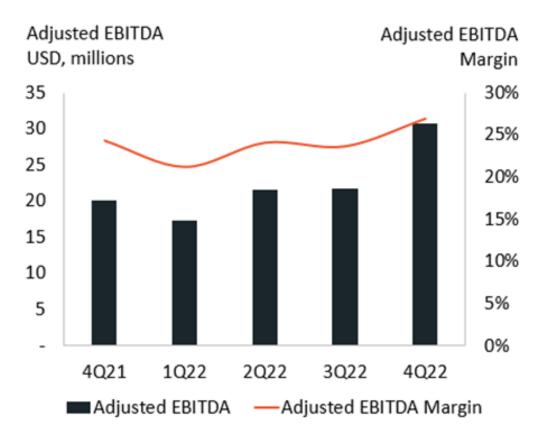
### **2022 Financial Results**

Net	Operating	Adj.	Adj. EBITDA
Sales	Income	EBITDA	Margin
\$377 M	\$57.8M	\$91.4M	24.2%

### **Q4 Key Drivers**

- Contribution of margin from Aircraft Wheel & Brake acquisition
- Higher volumes of commercial bearings
- Increase in sales of 23.8% sequentially and 38.1% over the prior year period.

#### **Quarterly Results**



PRECISION PRODUCTS

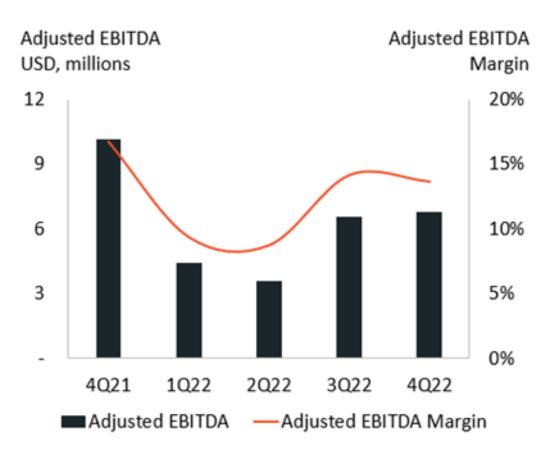
### **2022 Financial Results**

Net	Operating	Adj.	Adj. EBITDA
Sales	Income	EBITDA	Margin
\$185 M	\$17.7M	\$21.4M	11.5%

### **Q4 Key Drivers**

- Higher sales and margin for K-MAX<sup>®</sup> spares and support and the SH-2 program
- Lower sales and gross profit for JPF program
- Higher R&D spend

#### **Quarterly Results**





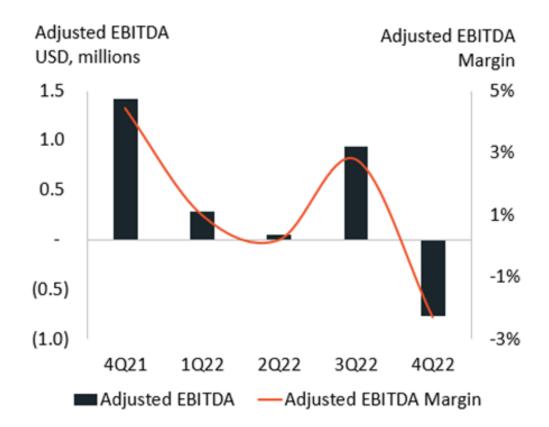
### **2022 Financial Results**

Net	Operating	Adj.	Adj. EBITDA
Sales	Income	EBITDA	Margin
\$126M	\$(3.0)M	\$0.5M	0.4%

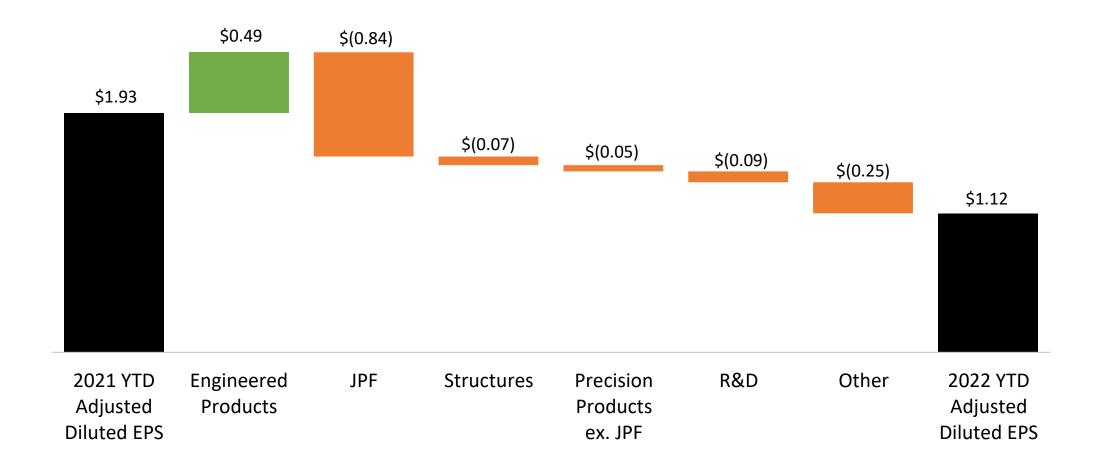
## **Q4 Key Drivers**

- Lower sales and margins in UH-60 Black Hawk and A-10 programs
- Higher sales and margins for Boeing P-8A and Rolls Royce programs

### **Quarterly Results**



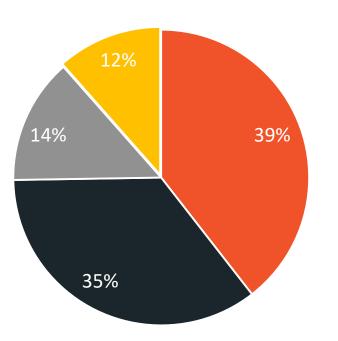
# 2022 YEAR TO DATE EPS BRIDGE



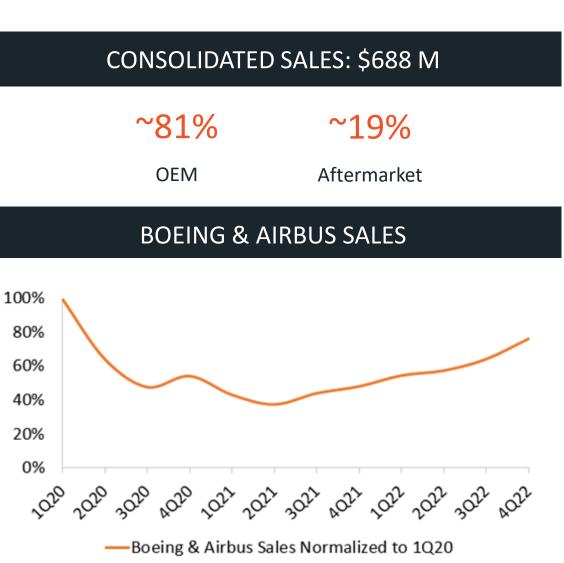
Note: Segment results excludes R&D expense. Other includes corporate, tax expense, interest expense, and pension income.

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# 2022 SALES BY END MARKET



- Defense
- Commercial, Business & General Aviation
- Medical
- Industrial & Other

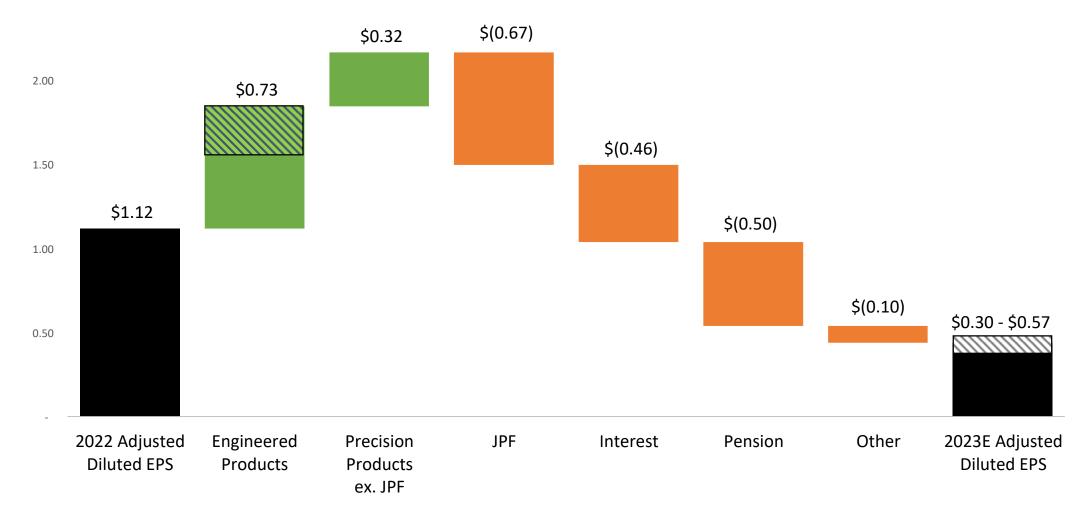




## 2023 OUTLOOK RANGE

Net sales	\$730 M – \$750 M		
Earnings from continuing operations	\$4.0 M – \$11.6 M	~ \$33 M	~ \$1.5 M
Adjusted EBITDA	\$95.0 M – \$105.0 M	INTEREST EXPENSE	PENSION INCOME
Adjusted EBITDA margin	13.0% - 14.0%		
Diluted EPS	\$0.14 - \$0.41		
Adjusted Diluted EPS	\$0.30 – \$0.57	~ \$25 M CAPITAL EXPENDITURES	<b>~ 23%</b> Tax rate
Cash from operating activities	\$60 M – \$70 M		
Free cash flow	\$35 M – \$45 M		





Note: Data represents the midpoint. The range of \$0.30 per share to \$0.57 per share includes potential variability in the segment contribution. Other includes corporate and tax expense.



Represents the expected contribution from AWB.

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2023 MARKET OUTLOOK

PLATFORM / END MARKETS	2023 vs. 2022	FULL YEAR EXPECTATIONS
<b>E</b> Defense	$\checkmark$	Improved performance in defense offerings and addition of Aircraft Wheel and Brake to offset lower JPF volume
Commercial, Business & General Aviation	1	Benefiting from strong order rates, improved performance and addition of Aircraft Wheel and Brake
<b>W</b> edical	1	Benefiting from strong order rates, improved performance and adoption of new technologies
<b>Industrials</b>	1	Benefiting from strong order rates, improved performance and expansion into new markets

## APPENDIX

Adjusted EBITDA and Adjusted EBITDA Margin - Adjusted EBITDA for the consolidated company results is defined as net earnings before interest, taxes, other expense (income), net, depreciation and amortization and certain items that are not indicative of the operating performance of the Company for the periods presented. Adjusted EBITDA for the segments is defined as operating income before depreciation and amortization. Adjusted EBITDA margin is defined as Adjusted EBITDA as a percent of Net sales. Management believes Adjusted EBITDA and Adjusted EBITDA margin provide an additional perspective on the operating results of the organization and its earnings capacity and helps improve the comparability of our results between periods because they provide a view of our operations that excludes items that management believes are not reflective of operating performance, such as items traditionally removed from net earnings in the calculation of EBITDA as well as Other expense (income), net and certain items that are not indicative of the operating performance of the Company for the period presented. Adjusted EBITDA margin are not presented as an alternative measure of operating performance, as determined in accordance with GAAP.

Adjusted Earnings from Continuing Operations and Adjusted Diluted Earnings Per Share - Adjusted earnings from continuing operations and adjusted diluted earnings per Share are defined as GAAP "Earnings from continuing operations" and "Diluted earnings per share from continuing operations", less items that are not indicative of the operating performance of the business for the periods presented. These items are included in the reconciliation below. Management uses adjusted earnings from continuing operations and adjusted diluted earnings per share to evaluate performance period over period, to analyze the underlying trends in our business and to assess its performance relative to its competitors. We believe that this information is useful for investors and financial institutions seeking to analyze and compare companies on the basis of operating performance.

**Free Cash Flow** - Free cash flow is defined as GAAP "Net cash provided by (used in) operating activities from continuing operations" in a period less "Expenditures for property, plant & equipment" in the same period. Management believes free cash flow from continuing operations provides an important perspective on our ability to generate cash from our business operations and, as such, that it is an important financial measure for use in evaluating the Company's financial performance. Free cash flow should not be viewed as representing the residual cash flow available for discretionary expenditures such as dividends to shareholders or acquisitions. Management uses free cash flow internally to assess overall liquidity.

NON-GAAP RECONCILIATION - OUTLOOK

#### 2023 Outlook

	2022			2023 Outlook							
Millions of U.S. dollars (except share data)	A	Actual		Low End		High End					
Net Sales	\$	688.0	\$	730.0	\$	750.0					
Adjusted EBITDA											
Net Earnings	\$	(46.2)	\$	4.0	\$	11.6					
Interest expense		16.9		33.2		33.2					
Income tax expense		(16.7)		1.2		3.5					
Pension income		(20.6)		(1.5)		(1.5)					
Other income		0.3		-		-					
Depreciation and amortization		40.7		52.3		52.3					
Other adjustments		105.8		5.8		5.8					
Adjusted EBITDA	\$	80.2	\$	95.0	\$	105.0					
Adjusted EBITDA margin		11.7%		13.0%		14.0%					
Adjusted Diluted Earnings Per Share											
Diluted earnings per share	\$	(1.65)	\$	0.14	\$	0.41					
Adjustments		2.77		0.16		0.16					
Adjusted diluted earnings per share	\$	1.12	\$	0.30	\$	0.57					
Cash Flow											
Cash flow from operating activities	\$	21.0	\$	60.0	\$	70.0					
Expenditures for property, plant & equipment		(23.7)		(25.0)		(25.0)					
Adjusted free cash flow	\$	(2.7)	\$	35.0	\$	45.0					
Discretionary Pension Contribution	\$	-	\$	-	\$	-					

#### Table 5. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars			Three Months Ended December 31, 2022											
	Co	nsolidated		gineered Products		recision roducts	St	ructures	Cor	p/Elims**				
Net sales	\$	\$ 197,143		113,972	\$	49,925	\$	33,246	\$	-				
Net (loss) earnings		(54,943)												
Interest expense, net		8,786												
Income tax expense (benefit)		(18,724)												
Non-service pension and post retirement benefit income		(5,145)												
Other expense (income), net		(2,100)												
Operating income (loss)	\$	(72,126)	\$	17,168	\$	\$ 6,016		(1,624)	\$	(93,686)				
Depreciation and amortization		13,675		11,231		785		856		803				
Goodwill impairment		25,306								25,306				
Program assts impairment		53,677								53,677				
Restructuring and severance costs		6,989		-		-		-		6,989				
Cost associated with corporate development activities		1,167				-		-		1,167				
Inventory step-up associated with acquisition		2,299		2,299		-		-		-				
Other Adjustments	\$	103,113	\$	13,530	\$	785	\$	856	\$	87,942				
Adjusted EBITDA	\$	30,987	\$	30,698	\$ 6,801		\$	\$ (768)		(5,744)				
Adjusted EBITDA margin		15.7%		26.9%	13.6%			(2.3)%						

\*\*Corp/Elims Operating income (loss) represents the Corporate office expenses and \$86.0 million of unallocated expenses that are shown on the Condensed Consolidated Statement of Earnings as their own line items.

#### Table 6. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars

Thousands of U.S. dollars	Three Months Ended September 30, 2022													
Net sales		nsolidated		gineered roducts		recision roducts	St	ructures	Cor	p/Elims**				
		\$ 172,004		\$ 172,004		\$ 172,004		92,052	\$	46,282	\$	33,670	\$	-
Net earnings		625												
Interest expense, net		3,614												
Income tax expense (benefit)		128												
Non-service pension and post retirement benefit income		(5,142)												
Other expense (income), net	1,221													
Operating income (loss)	\$	446	\$	14,156	\$	5,730	\$	71	\$	(19,511)				
Depreciation and amortization		9,383		6,856		804		870		853				
Restructuring and severance costs		(243)				-		-		(243)				
Cost associated with corporate development activities		10,725		-		-		-		10,725				
Inventory step-up associated with acquisition		760		760		-		-		-				
(Gain) loss on sale of business		(457)		-		-		-		(457)				
Other Adjustments	\$	20,168	\$	7,616	\$	804	\$	870	\$	10,878				
Adjusted EBITDA	\$	20,614	\$	21,772	\$	6,534	\$	941	\$	(8,633)				
Adjusted EBITDA margin		12.0%		23.7%		14.1%		2.8%						

Three Months Ended Sentember 30, 2022

\*\*Corp/Elims Operating income (loss) represents the Corporate office expenses and \$0.7 million of unallocated income that are shown on the Condensed Consolidated Statement of Earnings as their own line items.

#### Table 7. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars	Three Months Ended December 31, 2021									
	Co	nsolidated		gineered roducts		recision roducts	St	ructures	Cor	p/Elims**
Net sales	\$ 175,147		\$	82,549	\$	60,673	\$	31,925	\$	-
Net earnings		9,169								
Interest expense, net		4,058								
Income tax expense (benefit)		6,676								
Non-service pension and post retirement benefit income	(6,397)									
Other expense (income), net		(417)								
Operating income (loss)	\$	13,089	\$	13,502	\$	9,092	\$	531	\$	(10,036)
Depreciation and amortization		9,180		6,580		1,041		889		670
Restructuring and severance costs		675		-		-		-		675
Cost associated with corporate development activities		647		-		-		-		647
Other Adjustments	\$	10,502	\$	6,580	\$	1,041	\$	889	\$	1,992
Adjusted EBITDA	\$	23,591	\$	20,082	\$	10,133	\$	1,420	\$	(8,044)
Adjusted EBITDA margin		13.5%		24.3%		16.7%		4.4%		

\*\*Corp/Elims Operating income (loss) represents the Corporate office expenses and \$0.7 million of unallocated expenses that are shown on the Condensed Consolidated Statement of Earnings as their own line items.

#### Table 8. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars

indusands of 0.5. dollars			I weive mor	iths El	naea Decem	iber 5	1, 2022		
Net sales		nsolidated	ngineered Products		Precision Products	S	tructures	Со	rp/Elims**
		687,961	\$ 377,241	\$	185,023	\$	125,697	\$	-
Net (loss) earnings		(46,226)							
Interest expense, net		16,874							
Income tax expense (benefit)		(16,732)							
Non-service pension and post retirement benefit income		(20,574)							
Other expense (income), net		315	 						
Operating income (loss)	\$	(66,343)	\$ 57,833	\$	17,705	\$	(3,000)	\$	(138,881)
Depreciation and amortization		40,712	30,461		3,663		3,519		3,069
Goodwill impairment		25,306							25,306
Program assts impairment		53,677							53,677
Restructuring and severance costs		9,842	-		-		-		9,842
Cost associated with corporate development activities		14,420	-		-		-		14,420
Inventory step-up associated with acquisition		3,059	3,059		-		-		-
Gain on sale of business		(457)							(457)
Other Adjustments	\$	146,559	\$ 33,520	Ş	3,663	Ş	3,519	\$	105,857
Adjusted EBITDA	\$	80,216	\$ 91,353	\$	21,368	\$	519	\$	(33,024)
Adjusted EBITDA margin		11.7%	 24.2%	_	11.5%		0.4%		

Twelve Months Ended December 31, 2022

\*\*Corp/Elims Operating income (loss) represents the Corporate office expenses and \$88.5 million of unallocated expenses that are shown on the Condensed Consolidated Statement of Earnings as their own line items.

#### Table 9. Adjusted EBITDA (unaudited)

Thousands of U.S. dollars Twelve Months Ended December 31, 2021 Precision Engineered Consolidated Corp/Elims\*\* Structures Products Products 708,993 317,683 256,329 134,981 Ś Net sales Ś Ś Ś 43,676 Net earnings Interest expense, net 16,290 Income tax expense (benefit) 16,832 Non-service pension and post retirement benefit income (26, 229)Other income, net (142)Income from TSA (931) 43,097 Ś 55,366 Ś Operating income (loss) Ś 49,496 \$ (340) Ś (48,627) Depreciation and amortization 36,654 26,306 4,148 3,462 2,738 Restructuring and severance costs 6,154 6,154 Cost associated with corporate development activities 1,198 1,198 Costs from transition services agreement 1,728 1,728 Loss on sale of business 234 234 Other Adjustments 45,968 Ś 26,306 Ś 4,148 Ś 3,462 12,052 \$ Adjusted EBITDA 95,464 Ś 69,403 Ś 59,514 3,122 (36,575) \$ \$ 13.5% 21.8% 23.2% 2.3% Adjusted EBITDA margin

\*\*Corp/Elims Operating income (Loss) represents the Corporate office expenses and \$8.1 million of unallocated expenses that are shown on the Condensed Consolidated Statement of Earnings as their own line items.

#### Table 10. Adjusted net earnings and Adjusted Diluted Earnings per Share (unaudited)

Thousands of U.S. dollars (except share data)

		Three			Year Ended										
		Dece	mber 31, 20	22			Dece	mber 31, 20	22			Decei	mber 31, 20	21	
	Pre-Tax	Тах	-Effected	Dilu	uted EPS	Pre-Tax	Тах	Tax-Effected		ited EPS	Pre-Tax	Tax	-Effected	Dilu	ted EPS
Net (loss) earnings	\$(73,667)	\$	(54,943)	\$	(1.96)	\$(62,958)	\$	(46,226)	\$	(1.65)	\$ 60,508	\$	43,676	\$	1.57
Adjustments:															
Goodwill impairment	25,306		18,874		0.67	25,306		18,580		0.66	-		-		-
Program assets impairment	53,677		40,034		1.43	53,677		39,410		1.41	-		-		-
Restructuring and severance costs	6,989		5,213		0.19	9,842		7,226		0.25	6,154		4,810		0.17
Costs associated with corporate development activities	1,167		870		0.03	14,420		10,587		0.38	1,198		941		0.04
Inventory step-up associated with acquisition	2,299		1,715		0.06	3,059		2,246		0.08	-		-		-
Costs from transition services agreement	-		-		-	-		-		-	1,728		1,370		0.05
Income from transition services agreement	-		-		-	-		-		-	(931)		(739)		(0.03)
Tax benefit on sale of UK operations	-		-		-	-		-		-	287		287		0.01
(Gain) loss on sale of business	-		-		-	(457)		(336)		(0.01)	234		234		0.01
Tax-related items	-		-		-			-		-	3,131		3,131		0.11
Adjustments	\$ 89,438	\$	66,706	\$	2.38	\$105,847	\$	77,713	\$	2.77	\$ 11,801	\$	10,034	\$	0.36
Adjusted net earnings	\$ 15,771	\$	11,763	\$	0.42	\$ 42,889	\$	31,487	\$	1.12	\$ 72,309	\$	53,710	\$	1.93
Diluted weighted average shares outstanding					28,051					28,011					27,891

#### Table 11. Free Cash Flow (unaudited)

Thousands of U.S. dollars	Three Months Ended								Twelve Months Ended	
	Apr	il 1, 2022	July 1, 2022		September 30,		December 31,		December 31,	
					2022		2022		2022	
Net cash provided by (used in) operating activities	\$	(1,017)	\$	(25,937)	\$	(6,746)	\$	54,669	\$	20,969
Expenditures for property, plant & equipment		(6,877)		(3,643)		(7,106)		(6,063)		(23,689)
Free cash flow	\$	(7,894)	\$	(29,580)	\$	(13,852)	\$	48,606	\$	(2,720)