# 1Q 2022 EARNINGS SUPPLEMENT

MAY 2, 2022



### **CAUTIONARY STATEMENT**

#### FORWARD LOOKING STATEMENTS

This presentation includes "forward looking statements" relating to the announced transactions and future operations of the Company, which can be identified by the use of words such as "will," "expect," "poise," "believe," "plans," "strategy," "prospects," "estimate," "project", "seek," "target," "anticipate," "intend," "future," "likely," "may," "should," "would," "could," and other words of similar meaning in connection with a discussion of future operating or financial performance or events. Forward-looking statements also may be included in other publicly available documents issued by the Company and in oral statements made by our officers and representatives from time to time. These statements are based on assumptions currently believed to be valid but involve significant risks and uncertainties, many of which are beyond our control, which could cause our actual results to differ from those expressed in the forward looking statements. Such risks and uncertainties include, among others, the ability to implement the anticipated business plans following closing and achieve anticipated benefits and savings; and future and estimated revenues, earnings, cash flow, charges, cost savings and expenditures. Additional risks and uncertainties that could cause our actual results to differ from those expressed in the forward looking statements are identified in our reports filed with the SEC, including our Quarterly Reports on Form 10-Q, our Annual Reports on Form 10-K, and our Current Reports on Form 8-K. The forward looking statements included in this presentation are made only as of the date of this presentation, and the Company does not undertake any obligation to update the forward looking statements to reflect subsequent events or circumstances.

#### **NON-GAAP FINANCIAL MEASURES**

Management believes that the Non-GAAP financial measures (i.e. financial measures that are not computed in accordance with Generally Accepted Accounting Principles) used in this presentation or in other disclosures provide important perspectives into the Company's ongoing business performance. The Company does not intend for the information to be considered in isolation or as a substitute for the related GAAP measures. Other companies may define the measures differently. Reconciliations from GAAP measures to the Non-GAAP measures are presented at the end of the presentation.

# 1Q 2022 KEY MESSAGES

### **EARNINGS**

Maintaining company outlook for 2022

### PERFORMANCE

- Delivered year over year quarterly sales and margin growth in Engineered Products
- Backlog increase of 23% in Engineered Products due to strong order rates
- Robust sales in the medical, industrial, and commercial, business and general aviation markets
- Lower K-MAX® and JPF sales and margins

### INNOVATION

- Leveraging our Structures capabilities with new medical imaging and satellite technology programs
- Commemorated \$7 M in new government funding for our autonomous logistics package
- On target for demonstration of the KARGO UAV unmanned aerial system in 2H 2022

### 1Q 2022 FINANCIAL RESULTS

\$158 M

**NET SALES** 

32%

**GROSS MARGIN** 

\$50 M

1Q22 LTM **CASH FLOW FROM OPERATING ACTIVITIES**  \$30 M

1Q22 LTM FREE CASH FLOW

Net earnings	\$4.0 M
Adjusted EBITDA	\$12.2 M
Adjusted EBITDA margin	7.7%
Diluted EPS	\$0.14
Adjusted diluted EPS	\$0.15

### MAINTAINING 2022 OUTLOOK

### QUARTERLY EARNINGS EXPECTED TO BE BACK HALF WEIGHTED

### 2022 OUTLOOK RANGE

Net sales

Earnings from continuing operations

Adjusted EBITDA

Adjusted EBITDA margin

Diluted EPS

Cash from operating activities

Free cash flow

\$720 M - \$740 M

\$49.3 M - \$53.5 M

\$93.7 M - \$99.0 M

13.0% - 13.4%

\$1.75 - \$1.90

\$65 M - \$75 M

\$40 M - \$50 M

### DRIVERS FOR 2022 PEFORMANCE

- Strong medical and industrial demand
- Rebounding commercial, business and general aviation markets
- Backlog increase in Engineered Products
- Lower JPF sales and gross profit versus 2021
- Quarterly cadence impacted by JPF sales timing

Note: Full Outlook summary is in the Appendix.

### 1Q 2022 SEGMENT RESULTS

### **ENGINEERED PRODUCTS**

**Net Sales** 

\$81 M

**Operating Income** 

\$11.0 M

Adjusted EBITDA

\$17.3 M

Adjusted EBITDA Margin

21.2%

### **PRECISION PRODUCTS**

Net Sales

\$48 M

**Operating Income** 

\$3.4 M

Adjusted EBITDA

\$4.4 M

Adjusted EBITDA Margin

9.3%

### **STRUCTURES**

Net Sales

\$29 M

**Operating Income** 

-\$0.6 M

Adjusted EBITDA

\$0.3 M

Adjusted EBITDA Margin

1.0%

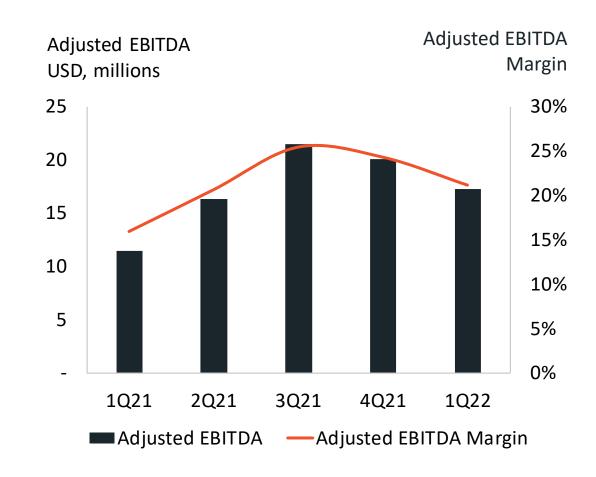
### **ENGINEERED PRODUCTS**

### 1Q22 vs. 4Q21

- Lower volumes of military and commercial bearings
- Higher volumes of products serving the industrial and medical end markets
- Higher volumes of aftermarket parts

### 1Q22 vs. 1Q21

- Higher sales and gross margin for products serving the aerospace and medical end markets
- Higher sales of commercial bearings and aftermarket products



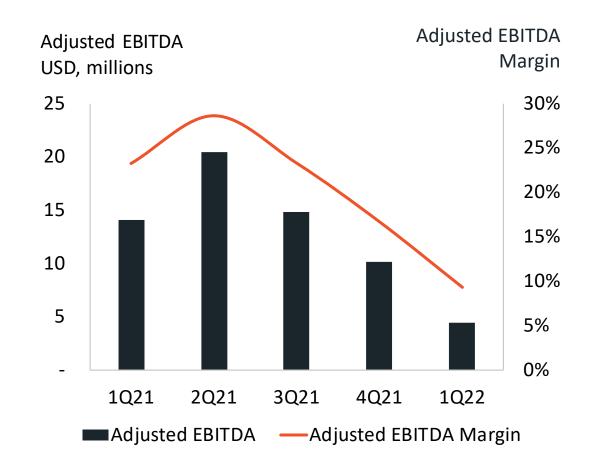
### PRECISION PRODUCTS

### 1Q22 vs. 4Q21

Lower sales and gross profit for JPF and SH-2 programs

### 1Q22 vs. 1Q21

- Lower K-MAX® aircraft sales and unfavorable blade exchanges
- Less favorable JPF sales mix
- Higher R&D spend primarily on *KARGO* **UAV** unmanned aerial system



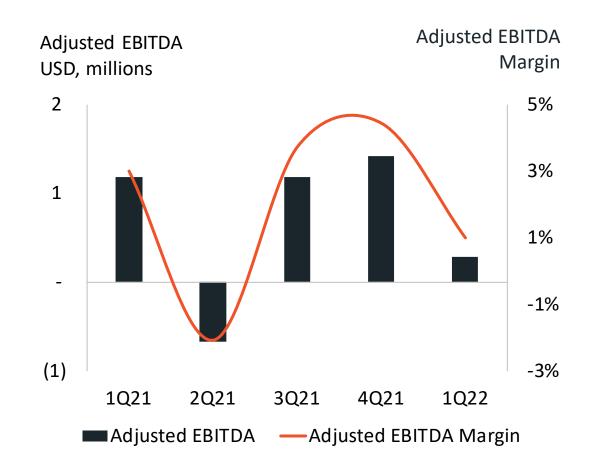
### **STRUCTURES**

### 1Q22 vs. 4Q21

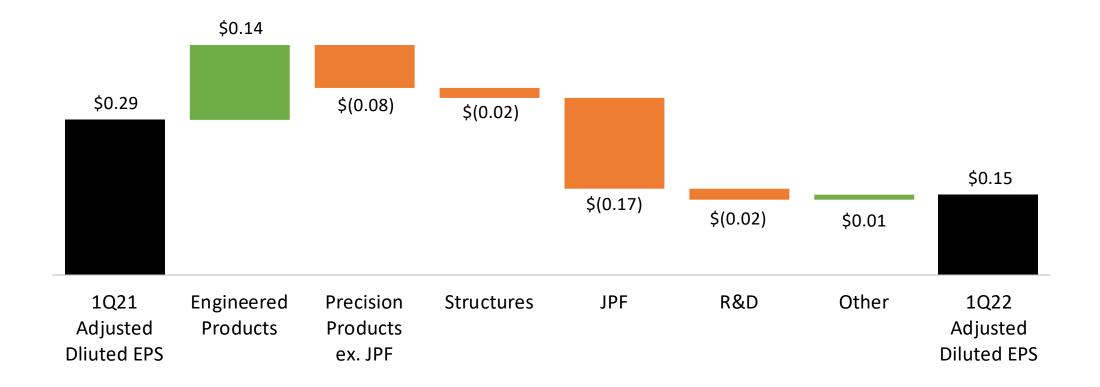
Lower sales in AH-1Z program

### 1Q22 vs. 1Q21

- Lower sales in AH-1Z and composite blade programs
- Higher volumes and margins in our Rolls-Royce program



## 1Q 2022 EPS BRIDGE



Note: Segment results excludes R&D expense. Other includes corporate, tax expense, interest expense, and depreciation & amortization.

### SEGMENT OUTLOOK & STRATEGY

### **ENGINEERED PRODUCTS**

**PRECISION PRODUCTS** 

**STRUCTURES** 

**OUTLOOK** 

**GROWING** 

**TRANSFORMING** 

**IMPROVING** 

**MISSION** 

Drive organic growth

Pivot to new technologies and markets

Develop new products

Advance autonomous

technologies

Strengthen margin

**STRATEGY** 

Win new business

Improve new product introduction

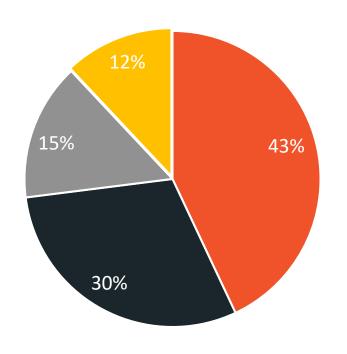
Launch next generation commercial aviation market fuzing systems

Win higher margin programs

Improve quality and on-time delivery

Drive operations excellence

### 1Q 2022 SALES BY END MARKET

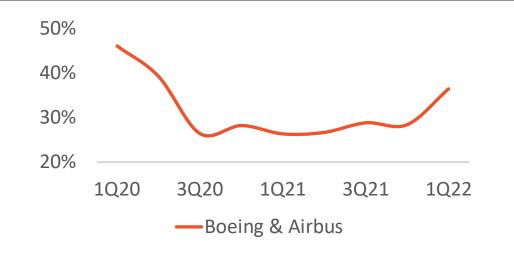


- Defense
- Commercial, Business & General Aviation
- Medical
- Industrial & Other

### **CONSOLIDATED SALES**



### COMMERCIAL, BUSINESS, & GENERAL AVIATION



# 2022 MARKET OUTLOOK

PLATFORM / END MARKETS	2022 vs. 2021	FULL YEAR EXPECTATIONS					
<b>S</b> Defense	<b>\</b>	Improved performance in defense offerings to offset lower JPF volume					
Commercial, Business & General Aviation	<b>↑</b>	Benefiting from strong order rates, improved performance and market share wins					
<b>W</b> Medical	<b>↑</b>	Benefiting from strong order rates, improved performance and adoption of new technologies					
Industrials	<b>↑</b>	Benefiting from strong order rates, improved performance and expansion into new markets					

### FOCUSED ON TOP QUARTILE PERFORMANCE

### **GROWTH THROUGH** INNOVATION

Accelerate internal investments in our products, facilities and people

### M&A AND CAPITAL ALLOCATION

Expand capabilities through accretive M&A

Maintain a disciplined approach to shareholder returns

### **OPERATIONAL EXCELLENCE**

Drive significantly improved operating and financial performance

**EBITDA MARGIN**  FREE CASH FLOW **CONVERSION** 

**RETURN ON INVESTED CAPITAL** 

# FOCUSED ON INNOVATION

### HIGH PRECISION MINIATURE BEARINGS FOR TURBO MOLECULAR PUMPS

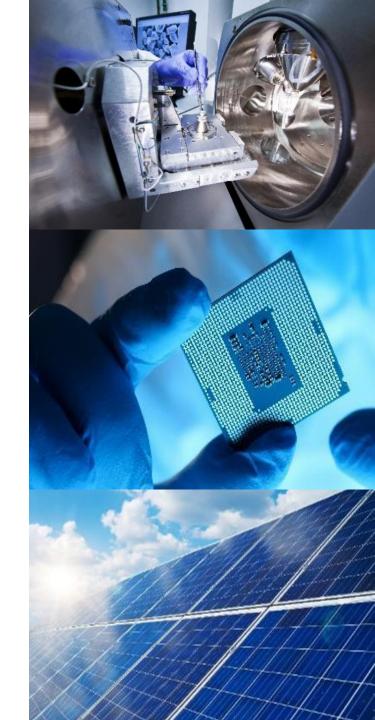


#### SOLUTION FOR APPLICATIONS WITH:

High vacuum
High vibration
Limited thermal dissipation
Low drive power

### USED IN HIGH-TECH, ULTRA-CLEAN MARKETS:

Semiconductors
Solar Panels
Laboratory Equipment
Surface Coatings



# APPENDIX

# MAINTAINING 2022 OUTLOOK

	2021				2022 Outlook					
Millions of U.S. dollars (except share data)		ctual		Low End	High End					
Net Sales	\$	709.0	\$	720.0	\$	740.0				
Adjusted EBITDA										
Earnings from continuing operations	\$	43.7	\$	49.3	\$	53.5				
Interest expense		16.3		15.7		15.7				
Income tax expense		16.8		13.1		14.2				
Pension income		(26.2)		(21.1)		(21.1)				
Otherincome		(0.1)		(0.9)		(0.9)				
Income from TSA		(0.9)		-		-				
Depreciation and amortization		36.6		37.6		37.6				
Other adjustments		9.3		-						
Adjusted EBITDA	\$	95.5	\$	93.7	\$	99.0				
Adjusted EBITDA margin		13.5%		13.0%		13.4%				
Adjusted Diluted Earnings Per Share										
Diluted earnings per share	\$	1.57	\$	1.75	\$	1.90				
Adjustments		0.36		-		-				
Adjusted diluted earnings per share	\$	1.93	\$	1.75	\$	1.90				
Cash Flow										
Cash flow from operating activities <sup>(1)</sup>	\$	48.7	\$	65.0	\$	75.0				
Bal Seal Acquisition Retention Payment		25.1		-		-				
Expenditures for property, plant & equipment		(17.5)		(25.0)		(25.0)				
Adjusted free cash flow	\$	56.3	\$	40.0	\$	50.0				
Discretionary Pension Contribution	\$	10.0	\$	-	\$	-				

<sup>(1)</sup> Cash flow from operating activities in 2021 includes the \$25.1 million payment to Bal Seal employees which represents purchase price paid to the former Bal Seal owners that was accounted for as compensation expense under ASC 805 in 2020.

Adjusted EBITDA and Adjusted EBITDA Margin - Adjusted EBITDA for the consolidated company results is defined as net earnings before interest, taxes, other expense (income), net, depreciation and amortization and certain items that are not indicative of the operating performance of the Company for the periods presented. Adjusted EBITDA for the segments is defined as operating income before depreciation and amoritization. Adjusted EBITDA margin is defined as Adjusted EBITDA as a percent of Net sales. Management believes Adjusted EBITDA and Adjusted EBITDA margin provide an additional perspective on the operating results of the organization and its earnings capacity and helps improve the comparability of our results between periods because they provide a view of our operations that excludes items that management believes are not reflective of operating performance, such as items traditionally removed from net earnings in the calculation of EBITDA as well as Other expense (income), net and certain items that are not indicative of the operating performance of the Company for the period presented. Adjusted EBITDA and Adjusted EBITDA margin are not presented as an alternative measure of operating performance, as determined in accordance with GAAP.

Adjusted Earnings from Continuing Operations and Adjusted Diluted Earnings Per Share - Adjusted earnings from continuing operations and adjusted diluted earnings per Share are defined as GAAP "Earnings from continuing operations" and "Diluted earnings per share from continuing operations", less items that are not indicative of the operating performance of the business for the periods presented. These items are included in the reconciliation below. Management uses adjusted earnings from continuing operations and adjusted diluted earnings per share to evaluate performance period over period, to analyze the underlying trends in our business and to assess its performance relative to its competitors. We believe that this information is useful for investors and financial institutions seeking to analyze and compare companies on the basis of operating performance.

Free Cash Flow - Free cash flow is defined as GAAP "Net cash provided by (used in) operating activities from continuing operations" in a period less "Expenditures for property, plant & equipment" in the same period. Management believes free cash flow from continuing operations provides an important perspective on our ability to generate cash from our business operations and, as such, that it is an important financial measure for use in evaluating the Company's financial performance. Free cash flow should not be viewed as representing the residual cash flow available for discretionary expenditures such as dividends to shareholders or acquisitions. Management uses free cash flow internally to assess overall liquidity.

Table 1. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars Three Months Ended April 2, 2021

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		Consolidated		Engineered Products		Precision Products		Structures		p/Elims**	
Net sales	\$	171,616	\$	71,779	\$	60,533	\$	39,304	\$	-	
Net earnings		7,984									
Interest expense, net		4,251									
Income tax expense (benefit)		207									
Non-service pension and post retirement benefit income		(6,643)									
Income from TSA		(475)									
Other expense (income), net		289									
Operating income (loss)	\$	5,613	\$	4,906	\$	13,053	\$	320	\$	(12,666)	
Depreciation and amortization		9,209		6,590		1,031		861		727	
Restructuring and severance costs		1,352		-		-		-		1,352	
Costs from transition service agreement		705		-		-		-		705	
Loss on sale of business		234				-				234	
Other Adjustments	\$	11,500	\$	6,590	\$	1,031	\$	861	\$	3,018	
Adjusted EBITDA	\$	17,113	\$	11,496	\$	14,084	\$	1,181	\$	(9,648)	
Adjusted EBITDA margin		10.0%		16.0%		23.3%	·	3.0%			

<sup>\*\*</sup>Corp/Elims Operating income (loss) represents the Corporate office expenses and \$2.3 million of unallocated expenses that are shown on the Consolidated Statement of Earnings as their own line items.

#### Table 2. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars Three Months Ended July 2, 2021 **Engineered Precision** Corp/Elims\*\* Consolidated **Structures Products Products** 182,394 78,956 \$ 31,899 71,539 \$ Net sales 11,856 Net earnings Interest expense, net 4,335 Income tax expense (benefit) 5,502 Non-service pension and post retirement benefit income (6,577)Income from TSA (442)Other expense (income), net 158 Operating income (loss) 14,832 9,758 \$ 19,429 \$ (1,521)(12,834)Depreciation and amortization 9,182 6,579 1,054 855 694 Restructuring and severance costs 1,516 1,516 Cost associated with corporate development activities 415 415 Costs from transition service agreement 999 999 Other Adjustments 12,112 \$ 6,579 \$ 1,054 855 3,624 Adjusted EBITDA 26,944 \$ 16,337 \$ 20,483 (666)\$ (9,210)Adjusted EBITDA margin 14.8% 20.7% 28.6% (2.1)%

<sup>\*\*</sup>Corp/Elims Operating income (loss) represents the Corporate office expenses and \$2.5 million of unallocated expenses that are shown on the Consolidated Statement of Earnings as their own line items.

#### Table 3. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars Three Months Ended October 1, 2021 **Engineered Precision** Corp/Elims\*\* Consolidated **Structures Products Products** 179,836 84,399 \$ 31,853 63,584 \$ Net sales 14,667 Net earnings Interest expense, net 3,646 Income tax expense (benefit) 4,447 Non-service pension and post retirement benefit income (6,612)Other expense (income), net (172)Income from TSA (14)Operating income (loss) 15,962 14,931 \$ 13,792 330 (13,091)Depreciation and amortization 9,083 6,557 1,022 857 647 Restructuring and severance costs 2,611 2,611 Cost associated with corporate development activities 136 136 Costs from transition service agreement 24 24 Other Adjustments 11,854 \$ 6,557 1,022 857 3,418 Adjusted EBITDA 27,816 \$ 21,488 14,814 1,187 (9,673)Adjusted EBITDA margin 15.5% 25.5% 23.3% 3.7%

<sup>\*\*</sup>Corp/Elims Operating income (loss) represents the Corporate office expenses and \$2.6 million of unallocated expenses that are shown on the Consolidated Statement of Earnings as their own line items.

#### Table 4. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars Three Months Ended December 31, 2021 **Engineered Precision** Corp/Elims\*\* Consolidated **Structures Products Products** \$ Net sales 175,147 82.549 60.673 Ś 31.925 Ś 9,169 Net earnings Interest expense, net 4,058 Income tax expense (benefit) 6,676 Non-service pension and post retirement benefit income (6,397)Other expense (income), net (417)Operating income (loss) 13,089 13,502 9,092 531 (10,036)Depreciation and amortization 9,180 6,580 1,041 889 670 675 Restructuring and severance costs 675 Cost associated with corporate development activities 647 647 6,580 1,041 889 1,992 Other Adjustments 10,502 Adjusted EBITDA 23,591 20,082 10,133 1,420 (8,044)13.5% 24.3% 16.7% Adjusted EBITDA margin 4.4%

<sup>\*\*</sup>Corp/Elims Operating income (loss) represents the Corporate office expenses and \$0.7 million of unallocated expenses that are shown on the Consolidated Statement of Earnings as their own line items.

#### Table 5. Adjusted EBITDA and Adjusted EBITDA Margin (unaudited)

Thousands of U.S. dollars Three Months Ended April 1, 2022

Net sales		nsolidated	gineered roducts	recision roducts	St	ructures	Cor	p/Elims**
		158,048	\$ 81,452	\$ 47,549	\$	29,047	\$	-
Net earnings		4,028						
Interest expense, net		2,481						
Income tax expense (benefit)		1,307						
Non-service pension and post retirement benefit income		(5,263)						
Other expense (income), net		504						
Operating income (loss)	\$	3,057	\$ 11,042	\$ 3,409	\$	(617)	\$	(10,777)
Depreciation and amortization		8,832	 6,227	1,031		906		668
Restructuring and severance costs		169	-	-		-		169
Cost associated with corporate development activities		128	-			-		128
Other Adjustments	\$	9,129	\$ 6,227	\$ 1,031	\$	906	\$	965
Adjusted EBITDA	\$	12,186	\$ 17,269	\$ 4,440	\$	289	\$	(9,812)
Adjusted EBITDA margin		7.7%	21.2%	 9.3%		1.0%		

<sup>\*\*</sup>Corp/Elims Operating income (loss) represents the Corporate office expenses and \$0.2 million of unallocated expenses that are shown on the Consolidated Statement of Earnings as their own line items.

#### Table 6. Adjusted net earnings and Adjusted Diluted Earnings per Share (unaudited)

Thousands of U.S. dollars (except share data)

	Three Months Ended					Three Months Ended					
		Α	pril 1, 2022		April 2, 2021						
	Pre-Tax	Tax	-Effected	Diluted EPS		Pre-Tax	Tax-Effected		Dilu	ited EPS	
Net earnings	\$ 5,335	\$	4,028	\$	0.14	\$ 8,191	\$	7,984	\$	0.29	
Adjustments:											
Restructuring and severance costs	169		128		0.01	1,352		1,079		0.03	
Costs associated with corporate development activities	128		97		-	-		-		-	
Costs from transition services agreement	-		-		-	705		563		0.02	
Income from transition services agreement	-		-		-	(475)		(379)		(0.01)	
Tax benefit on sale of UK operations	-		-		-	(1,512)		(1,512)		(0.05)	
Loss on sale of business					-	234		234		0.01	
Adjustments	\$ 297	\$	225	\$	0.01	\$ 304	\$	(15)	\$	0.00	
Adjusted net earnings	\$ 5,632	\$	4,253	\$	0.15	\$ 8,495	\$	7,969	\$	0.29	
Diluted weighted average shares outstanding					28,082					27,867	

### Table 7. Free Cash Flow (unaudited)

	Thai	ıcar	dc	٥f	110	401	lars	
ı	mou	usar	เนร	OI	U.S.	aoi	iars	

Net cash provided by (used in) operating activities Expenditures for property, plant & equipment Free cash flow

			Ended							
Jul	y 2, 2021	Octo	ber 1, 2021	Dec	ember 31, 2021	Арі	ril 1, 2022	April 1, 2022		
\$	(12,308)	\$	28,846	\$	34,575	\$	(1,017)	\$	50,096	
	(3,424)		(3,262)		(6,166)		(6,877)		(19,729)	
\$	(15,732)	\$	25,584	\$	28,409	\$	(7,894)	\$	30,367	

**Twelve Months**